

2024 Gratitude REPORT

Celebrating Our Community's Generosity and Impact



A Message of Gratitude



Rachelle Vartanian
Founder and President
Living and Learning
Enrichment Center



Pam Travis
Executive Director
Living and Learning
Enrichment Center

Dear Friends,

What an extraordinary year 2024 has been for the Living and Learning Enrichment Center! As I reflect on our journey together, my heart overflows with gratitude for your unwavering support and partnership.

This year, we've reached new heights in our mission to empower individuals with different abilities. Our vocational programs flourished with the addition of 26 new job coaches, expanding our reach to 135 community-based partner sites across 30 cities. We celebrated over 60 job placements, each one representing a life transformed through meaningful work and purpose.

Our artistic endeavors blossomed at MOD Market, where member-made products contributed 15% of total sales. The ribbon-cutting at our satellite soap and candle studio in Canton marked a wonderful milestone in providing creative outlets for our talented members. And who could forget our Annual Variety Show, where 438 attendees—nearly double last year's turnout—witnessed the incredible talents of our performers!

The Living and Learning campus came alive with activity as we launched our new BLOOM initiative, turning wildflower seeds into beautiful bouquets sold at our farmstand. Our renovated kitchen now hosts popular cooking classes, further enhancing our life-skills programming.

None of this would be possible without your generosity. Our Annual Hopes & Dreams Gala welcomed over 700 guests and sponsors! We secured over \$3.2 million in donations and \$450,000 in grants, established our first endowment fund, and provided \$3,500 in program scholarships to ensure our services remain accessible to all.

I'm deeply honored that Governor Whitmer appointed me to the Michigan Autism Council this year, recognizing our organization's leadership in advancing support services. This appointment will allow us to shape autism services statewide while positioning Living and Learning as a leader in this field.

As we look toward 2025, we remain committed to creating a world where everyone, regardless of ability, can live, learn, and thrive.

With heartfelt gratitude,

Faculte Vartanian
Rachelle Vartanian

Founder and President

Living and Learning Enrichment Center

Dear Friends,

As I reflect on the past year, I'm struck not just by the milestones we've reached, but by the moments—the small, meaningful victories that remind us why we do this work.

In art classes, I watched a once-hesitant participant begin to advocate for himself through clay. In our vocational program, I witnessed a group of young adults navigate a new job site with confidence and camaraderie. At a weekend hangout, I saw genuine friendships spark over shared laughter and board games. These stories—some quiet, some bold—represent the real heart of Living and Learning.

2024 has been a year of connection, creativity, and courage. Our growth in locations, programming, and staff has allowed us to say "yes" to more individuals and families than ever before. We've deepened our community partnerships, added new opportunities, and launched new spaces where our members feel seen, safe, and celebrated.

Some of the most powerful insights this year came from the voices of our families and members. Their feedback reaffirmed that what we offer goes far beyond programming—it's about building belonging, promoting independence, and restoring hope. It's about creating a place where people of all abilities can thrive on their own terms

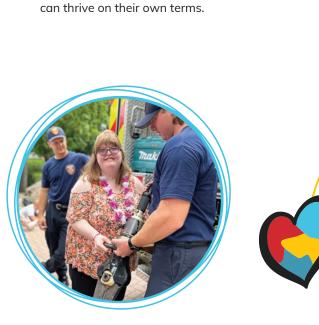
We enter 2025 energized by what's ahead. Strategic planning is underway to address critical gaps revealed in demographic data collected—like transportation, financial access, and increased parent support—that still hold many back. We are also growing our collaborative efforts with local art nonprofits, businesses, and service providers to create a more inclusive center of opportunity.

Thank you for being part of this story. Your generosity fuels every breakthrough, every step forward, and every life changed. We are so grateful to continue this journey with you.

With appreciation,

Pamila Travia

Pam Travis Executive Director Living and Learning Enrichment Center







2024 Highlights

Key Metrics and Achievements

Welcome to a look back at the transformative journey and milestones reached at the Living and Learning Enrichment Center in 2024. Through teamwork, empathy, and a deep commitment, we've made significant progress in advancing inclusion and enhancing the lives of individuals from diverse backgrounds and needs. Explore the key statistics below that highlight our ongoing dedication to building a world where everyone has the support, acceptance, and opportunities they deserve to thrive.

Employment & Job Development

26

new job coaches added, expanding to 135 job partner sites

54

successful job placements across 30 Metro-Detroit cities

40%

increase in vocational program participation

Program Growth & Impact

2

Opened **2 new satellite hub locations**

87%

of parents observed positive changes in their loved one's mental health 86%

of members reported learning new skills through our programs 74%

of caregivers reported their loved ones were excited to wake up each day

Funding & Community Support

Secured over **\$3.2 million** in donations including **\$450,000** in grants

Established a board-managed endowment fund and opened a second endowment through the Community Foundation for Southeast Michigan

Provided **\$3,500** in program scholarships to ensure service accessibility

Recognition & Advocacy

Governor Whitmer appointed Founder Rachelle Vartanian to the Michigan Autism Council Created **sensory-friendly zone** for Northville's Annual Holiday Lighted Parade

Santa 5K fundraiser experienced **234% increase** in donations, with nearly **400 runners**

Finding His Voice:

Alex's Journey of Growth

When Alex Ham-Kucharski and his family returned to Michigan after living out-of-state, his mother Dawn faced the challenge of building a new support system for her son. After recommendations from friends, they discovered Living and Learning Enrichment Center—a decision that would transform Alex's life.

Shortly after joining, Alex discovered pottery through the art programs—something he'd never seriously explored before. The tactile medium immediately resonated with him, providing a new way to express himself beyond words. "Pottery gave Alex a voice," Dawn explains. "It opened doors to parts of himself he hadn't been able to share before."

His creative journey expanded when he joined the Cooking Club following the center's kitchen renovation. What began as simple meal preparation evolved into newfound independence with budgeting, grocery shopping, and menu planning. Dawn notes the ripple effect of these skills: "His experience with cooking has sparked something deeper—a new sense of empathy and connection with others."

Perhaps most touching is how these changes have transformed family life. Once preferring solitude in his room, Alex now initiates family dinners and outings, keeps track of everyone's schedules, and actively seeks quality time with his parents.

"Before Living and Learning, Alex rarely wanted to spend extra time with us," Dawn reflects. "Now he's the one bringing us together. He's developing relationships in ways we never imagined possible."

Looking ahead, Alex dreams of showcasing and selling his pottery through MOD Market or the Village Arts Factory. Though he describes himself as naturally anxious, his growing comfort is evident as he participates in more programs. The progress he's making at Living and Learning continues to build his confidence day by day, expanding his horizons beyond what he once thought possible.









From Classroom to Creation:

From Classroom to Creation

When Michael Antonucci's family relocated to Michigan, they brought with them a young software designer with untapped potential. Having studied game design at Savannah College of Arts and Design while interning at an Atlanta software studio, Michael had discovered his preference for practical, hands-on learning over classroom instruction.

New to Michigan, Michael's mother Courtney encountered Living and Learning through a news piece and podcast featuring Rachelle. "Having just moved to Michigan, I had no idea how to get services or support for Michael," Courtney explains, "so I called Living and Learning, and they helped me."

After visiting the campus and meeting with Ethan Erlandson, Living and Learning's Job Development Coordinator, Michael found an unexpected opportunity that would leverage his unique talents in service of others. The team needed someone to develop a simulation "game" to help members practice making appropriate workplace decisions—such as customer-focused choices when stocking shelves in a retail environment.

Michael embraced the challenge enthusiastically. Drawing on his software development skills and incorporating input from the Job Development staff, he created virtual workplace scenarios that members could respond to in real time. "Listening to someone tell you how to do something is not as effective as actually making choices in response to task-related scenarios." He likens it to his experience at his internship versus his time in a college classroom. "Practical education helps you learn much more."

The project has stretched Michael's abilities, requiring him to recognize knowledge gaps and find creative solutions. When asked about the rewards of his work, he highlights "the acknowledgment and appreciation of my work and its ultimate benefit to those who will use the software" as the most significant satisfaction.

For Courtney, watching her son thrive at Living and Learning has been transformative. She likens the staff's impact to a stone thrown into water—creating immediate effects that ripple outward to families and communities. Before connecting with Living and Learning, she felt as though she was "watching your child erode. This bright guy with employable skills was wasting away in my basement."

Now, everything has changed. "The Job Development Department was and continues to be his allies," Courtney shares. "Michael found an environment at Living and Learning that valued him. Seeing Michael get to use his degree in a meaningful way is the opposite experience of the erosion I spoke of earlier."

After experiencing support systems in multiple states, Courtney offers perhaps the highest praise: "We have lived in three different states. I have taught in several others, and I have never seen such a well-run, comprehensive, compassionate environment."

"Michael found an environment at Living and Learning that valued him. Seeing Michael get to use his degree in a meaningful way is the opposite experience of the erosion I spoke of earlier."



Financial Overview

ASSETS	2.452.040
Cash and Investments	2,152,946
Accounts Receivable	236,770
Pledges Receivable	150,200
Other Assets	108,557
Land, Buildings, & Equipment	4,358,908
Total Assets	7,007,381
LIABILITIES	
Accounts Payable & Accrued Expenses	348,412
Secured Mortgages & Notes Payable to unrelated third parties	2,650,000
Total Liabilities	2,998,412
EQUITY	
Net Assets without donor restrictions	2,656,511
Net assets with donor restrictions	1,352,458
Total Net Assets	4,008,969
Total Liabilities and Net Assets	7,007,381
REVENUE	
Fundraising Events	283,195
Contributions/Gifts/Grants	2,566,191
Programming	4,170,064
NonCash Contributions	169,264
Total Revenue	7,188,714
EXPENSES	
Program	4,413,757
Management and General	744,945
Fundraising	334,513
Other	61,863
Total Expenses	5,555,078
Net Income	1,633,636

Specific program revenue and expense data is available on Living and Learning's 990 form at: www.livingandlearningcenter.org/about













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Cumulative Giving as of 12/31/2024*

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^{*}We apologize for any errors or omission in this listing. Please reach out to us with any corrections.

Champions of Possibility:

How Don and Marilyn Price Support Independence



Marilyn and Don Price have been donors to the Living and Learning Enrichment Center since 2019. Their connection to Living and Learning started when Marilyn was on the Northville City Council and heard a presentation at a Council meeting. Soon after, she attended a Northville Rotary meeting on Living and Learning and learned even more. She and her husband, Don, were impressed and saw that Living and Learning would need support to reach its goals, including the development of the new campus on the former Don Massey estate.

When they wanted to learn more about Living and Learning, they arranged to meet with Rachelle Vartanian, Living and Learning's Founder and President. After meeting Rachelle, Marilyn and Don were very impressed by her vision for Living and Learning and her passion for its mission. Marilyn commented, "The work Rachelle does is so impactful. It's about enriching lives."

Marilyn served multiple terms on both the Northville School Board and the Northville City Council. Don is a retired engineer, and they are long-time Northville residents. Don serves on Living and Learning's Advisory Committee, helping provide insight and guidance to the development of our programs and to Living and Learning as a whole. The committee also assists in outreach activities to help create a broader public awareness of Living and Learning.

Members of Living and Learning's Loving Mentor Society, Marilyn and Don made significant donations in support of the renovation of the Carriage House on campus, and in support of the Maxfield Challenge which is committed to supporting the growth of the Voc Plus program and the expansion of Clinical Services.

For their 2024 donation to the Challenge, Marilyn and Don utilized a Qualified Charitable Distribution of funds from an IRA they hold. Don read about this giving option and was intrigued by its tax benefits and the ability to use the distribution to fulfill the Required Minimum Distribution from their IRA.

Marilyn and Don believe strongly in the work Living and Learning is doing to help those with different abilities move toward living as independently as possible. Their giving is motivated by their commitment to the difference Living and Learning is making in the lives of its members and has roots in their personal knowledge of the powerful difference meaningful work and fellowship has had for a family member who is part of that broad community. They strongly encourage others to get to know the organization and join them as supporters of such a worthy cause.

Thank You 2024 Donor Honor Roll*

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^{*}We apologize for any errors or omission in this listing. Please reach out to us with any corrections

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Imagine Design & Build Brighton Florist Lekker Choco Treats Party Pix

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Absopure
Papa Johns
Wagners Cleaning Service
TDMK2
Sign & Art
Gazelle Sports Northville
Kate DeCavitte
Running Lab Brighton
Northville Fitness

2024 Talent Show

Brighton Florist
Preservation Dental
International Minute Press
Eric Smith
Peggy Sturtevant

2024 Hockey Hearts & Heroes Event

Fox Motors
Feldman Automotive Group
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2024 Job Sites

248 Garage

ABC Warehouse Farmington Hills

Applebee's Grill and Bar (Canton)

Applebee's Grill and Bar (Commerce)

Applebee's Grill and Bar (Westland)

Aramark Refreshments (Livonia)

Aramark Refreshments (Plymouth)

Arctic Edge of Canton

Art and Jakes Sportsbar and

Grill (Northville)

BJ's Restaurant and Brewhouse

Bluestone Children's Center

BMW (Fox Motors Group)

Buddy's Pizza (Novi)

Buffalo Wild Wings (Novi)

Building Beds 4 Kids

Burlington (Farmington Hills)

Burlington (Novi)

Burn Boot Camp

Busch's Fresh Foods Market

(Plymouth)

Busch's Fresh Foods Market (Canton)

Summit on the Park (Canton)

Cattails Golf Club

Center Street Grille

Chick-Fil-A (Northville)

Chick-Fil-A (Novi)

Chubb E Acres

City of Northville / Mill Race

City of Westland

Community Opportunity Center

Continental Cafes (Bosch, Farmington Hills)

Continental Cafes (Bosch, Plymouth)

Continental Refresh

Country Inn & Suites (Novi)

Courtyard by Marriot (Courtyard

Detroit Livonia)

Craft Breww City

Crispelli's Bakery and Pizzeria

Deadwood Bar & Grill

DSW Designer Shoe Warehouse (Novi)

DSW Designer Shoe Warehouse (Canton)

Edo Ramen

Farmington Hills Inn

First United Methodist Church

(Northville)

Fleece and Thank You

Food Gatherers

Fresh Thyme Market (Canton)

Fresh Thyme Market (Northville)

Fresh Thyme Market (Ypsilanti)

Friends of the Garden City Historical Museum

Friendship Circle

Gateway Farms

Great Lakes Ace (2 locations in

Livonia)

Great White Buffalo Brewing Co.

Hampton Inn (Northville)

Henry Ford Health (West Bloomfield)

Henry Ford Providence

High Velocity Sports

Hilltop Golf Course

Hilton Garden Inn (Plymouth)

Holiday Inn Hotel & Suites

(Farmington)

Home2 Suites by Hilton (Northville)

HopCat (Livonia)

Hospitality House

Hyatt Place (Novi)

Independence Village of Plymouth

The Inn at St. Johns (Saint John's

Resort)

Minuteman Press

ITC Holdings Corp.

Jewish Senior Life

Karl's Cabin Restaurant and Banquets

Kirksey Recreation Center

Land Rover Novi (Fox Motors Group)

Leo's Coney Island (Plymouth)

Lineage, Inc.

Los Tres Amigos (Northville)

Mack Mayfield Municipal Golf Course

Macy's

Magna International

Mama Mucci Pasta (Mucci Food

Products Ltd)

MANS Lumber

Marriott (Livonia)

Marriott Ypsilanti at Eagle Crest

Meadowbrook Country Club

Meadowbrook Congregational Church

Meijer (Commerce)

Meijer (Livonia)

Meijer (Northville)

Mercedes Benz Financial Services

Michigan Humane Society (Westland)

Mike Modano Ice Arena

New Hope Center

Northville District Library

Northville Swim Club

Novi Ice Arena

NuStep

Oakland County Foster Closet

Orchard Lake Country Club

Papa John's (Northville)

Papa John's (South Lyon)

Picnic Basket Marketplace

Posh Consignment Boutique

Red Dot Coffee Co.

The Salvation Army USA

Savvy Sliders

Sheraton Hotels (Detroit – Novi)

St. Edith Catholic Church

St. Kenneth Catholic Church

St. Mary Mercy Hospital

Stemville

Studio 170 LLC

Sunrise Senior Living

Tipping Point Theatre

Vico Products, Co.

Vistar of Michigan

Volunteers of America Walnut Creek Country Club

World Medical Relief





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